

THE MISSION OF BOYS & GIRLS CLUBS OF BELLEVUE IS TO

especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.

Driven by the vision that our Clubs act as a catalyst for successful futures for every child and teen in our community, we promise to uphold the highest ethical standards in safety, finances and reporting data and to be the most outstanding stewards of every dollar given by our generous donors.



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2 BOYS & GIRLS CLUBS OF BELLEVUE 2020 COMMUNITY REPORT



One of the most gratifying parts of my job serving as CEO of Boys & Girls Clubs of Bellevue has been watching the ways our Club community adapts to serve our mission, especially in times of adversity. This past year has proven that, like our youth, our organization is innovative, nimble, and resilient.

Within a week of school closures, we transitioned away from our traditional after-school childcare programs and began offering a range of modified services committed to filling the gaps in emergency childcare, food scarcity, and academic support our youth were facing.

From working extended hours at our largest, most well-equipped sites, distributing more than 60,000 meals, transitioning to remote learning centers, and providing critical socio-emotional support to our children and teens, it was incredible to see how our Club staff showed up when everything else shut down.

Our pandemic pivot went beyond modifying Club operations: capacity restrictions, extended hours, surges in need-based scholarships, and canceled fundraising events drastically reduced our revenue and challenged our traditional revenue model, which relied 60% on program fees. In March, we kicked off a \$3 million Covid-19 Relief Fund campaign to keep our doors open and serve our local community during the pandemic - and we reached our goal through an incredible outpouring of community support.

The Covid-19 pandemic undoubtedly resulted in new, unprecedented gaps and challenges in our community, but your incredible support allowed us to pivot, adapt, and expand the ways in which we could meet the needs of our youth, families, and community. The incredible momentum our community has created will maintain the strength of the organization well into the future. I hope that you will continue to support us along the way.

On behalf of all the young people and their families who can always rely on BGCB because of your support, thank you. We are grateful to have you as part of our BGCB Family.

With gratitude,

Tim Motts. President and CEO



It has been my honor to lead Boys & Girls Clubs of Bellevue's talented Board of Directors and work alongside Tim Motts for the last two years. This year was particularly inspiring to be involved with the Club, given the events that took place all around us. In 2020 board and staff's commitment was tested like never before, yet we always strove to rise to the challenge and find a way to support the kids in our community that need us most. I am proud of what we accomplished and excited for the future.

From our first emergency meeting in March, when we unanimously voted to keep our doors open, BGCB's Board of Directors has remained incredibly engaged in the critical work we do. It has been a joy to watch

each board and staff member leverage their unique talents and interests to help further BGCB's mission of helping kids, even during this uncertain time. Looking ahead, this continued engagement is crucial as we reaffirm our commitment to the neighborhoods and youth who need us most.

During a time when so many activities are virtual, the Clubs remain focused on digital equity and access to technology, ensuring all youth have the critical skills needed to thrive in the digital age. Whether members are attending virtual school, playing games, or using the 3D printers, kids find innovative ways to solve problems every day in our Clubhouses. As a passionate advocate for the role technology can play in making the world a better place to live, I am excited to continue working with BGCB's technology centers as a BGCB board member when my chair term concludes in April 2021.

I could not be more excited that Jane Boulware is my successor as BGCB Board Chair. Jane's hit-the-ground-running attitude and passion for our mission, paired with her innovative strategic thinking and strong personal leadership, position her to lead BGCB's Board as we embark on the next phase of the Club's evolution. Jane's insight and care for the youth of Bellevue will undoubtedly help the organization further our mission and deepen our impact in the community.

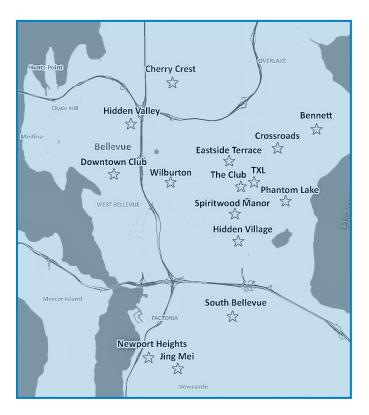
As Board Chair, it has been inspiring to be a part of an organization that reaches out every day in our community to find the support that our kids need. I want to thank you for your dedication to BGCB. I can guarantee your support makes a direct impact on the lives of thousands of youth who need us most.

With gratitude,

Matt Rossmeissl, Board Chair



For nearly 70 years, Boys & Girls Clubs of Bellevue has been committed to providing safe places for Bellevue's youth when they are not in school. Targeting the neighborhoods that need us most, the Eastside's children and teens have access to life-enhancing programming focused on academics, health, and leadership. While the following pages demonstrate how Club operations shifted in 2020, below describes a traditional year at BGCB.*





13,000+ YOUTH SERVED

Ages 2–18 annually, 2,018 served daily

Nearly 50% of BGCB youth qualify for free & reduced lunch, compared to only 17% of Bellevue School District



15 CLUBS

Six school-based Clubs
Three in public housing communities
Two in community centers
Two teen centers
One athletic complex
One stand-alone Clubhouse



13 of our 15 Clubs are strategically located in East Bellevue neighborhoods where a family of four's median income is at least 20% lower than the city average

500 PROGRAMS

Including out-of-school, summer, and athletics

GREAT FUTURES START HERE | BOYS & GIRLS CLUBS' FORMULA FOR IMPACT

YOUNG PEOPLE WHO NEED US MOST



CLUB EXPERIENCE

Proven elements for positive youth development

High-yield activities

Targeted programs

Regular attendance

CE = PRIORITY OUTCOMES



ACADEMIC SUCCESS

Graduate from high school ready for college, trade school, military, or employment



HEALTHY LIFESTYLES

Adopt a healthy diet, practice healthy lifestyle choices, and make a lifelong commitment to fitness



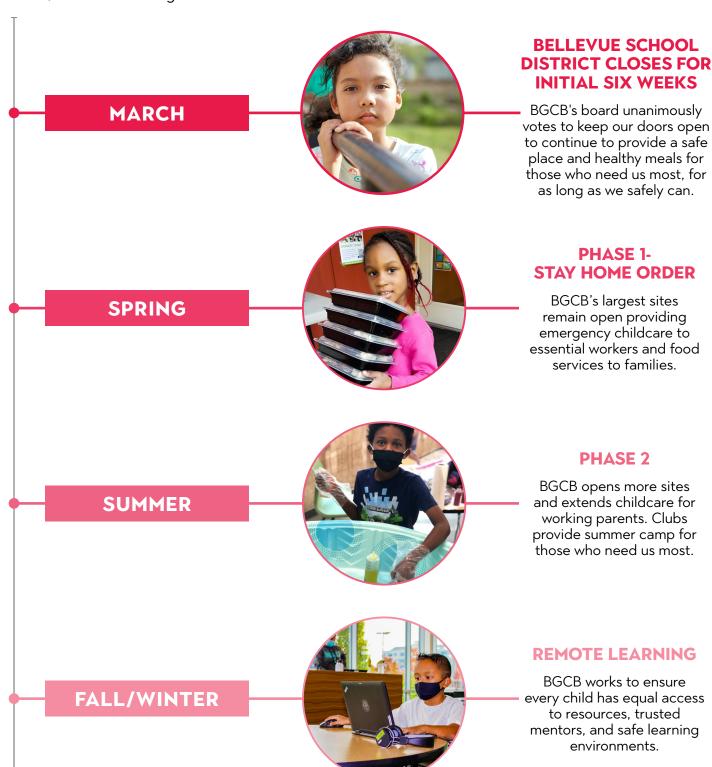
GOOD CHARACTER & CITIZENSHIP

Be an engaged citizen involved in the community, register to vote, and model strong character

*Data reflects Boys & Girls Clubs of Bellevue's impact in FY19

OUR PANDEMIC PIVOT

Since March 2020, when Covid-19 forced sudden school closures, Boys & Girls Clubs of Bellevue committed to filling the gaps in accessible youth care, food scarcity, and academic support by **keeping our doors open for families in need**. Over the year, BGCB offered a variety of services designed to help children and families throughout the Eastside navigate the many challenges that have arisen because of the pandemic. With out-of-school learning, food insecurity increases, and educational gaps widening, Clubs are committed to doing **whatever it takes** to ensure every child has equal access to resources, trusted mentors, and safe learning environments.



In a typical year, Boys & Girls Clubs of Bellevue serves more than 13,000 youth at 15 sites across Bellevue. Although Covid-19 restrictions limited Club enrollment and program offerings, the needs of our youth and families persisted. BGCB moved quickly to modify Club operations to serve those who need us most. The demographics of BGCB's youth shifted due to Covid-19, as we now primarily serve low-income families working essential jobs and vulnerable families in our community.

FROM MARCH 16-DECEMBER 31, BOYS & GIRLS CLUBS OF BELLEVUE:



RAN 40 WEEKS OF FULL-DAY PROGRAMMING

BGCB extended hours Monday— Friday, 7:30 a.m.—5:30 p.m. at sites in parts of the city hardest hit by the pandemic.



SERVED 2,989 YOUTH

Ages 2-18 through Club programs, meal services, remote learning, family engagement opportunities, and virtual programming.



SERVED 40 HOMELESS YOUTH

As well as **seven (7) foster youth;** connecting with these youth has been mutually gratifying to our Club and those we served.



67% OF MEMBERS IDENTIFY AS BIPOC

Including Black/African American, Asian, Hispanic or Latino, Multi-Racial, Native Hawaiian or Pacific Islander, or Other.



SERVED 62,278 MEALS

To combat food insecurity, private and public partners provided innovative solutions to feed the community. BGCB served an additional 30,000 meals & snacks from January–March, totaling more than 92,000 meals in 2020.



AWARDED \$600k+ SCHOLARSHIP FUNDS

Ensuring finances aren't a barrier for our families, and the Club has heavily discounted program fees. 90% of families receive financial aid.

COVID-19 FINANCIAL IMPACT



DECREASED REVENUE

In April alone, we lost 95% of our program revenue. Revenue continued to decrease due to program capacity and events' restrictions, resulting in an overall revenue loss of over 60% in 2020.

The pandemic's impact demonstrated BGCB can no longer rely on program fees as our primary revenue-generating source. To best serve those who need us most and keep program costs low, BGCB will transition to a new revenue model: 20% program fees and 80% contributions from our exceptional stakeholders.



INCREASED COSTS

PROTECTIVE EQUIPMENT & CLEANING PROCEDURES
Clubs are following all CDC and local requirements to keep members, staff, and families protected.

HIGHER STAFF-TO-CHILD RATIO (1:9)

Restrictions required group sizes to be 10 or fewer.

MORE SCHOLARSHIPS

All program fees were heavily discounted.



None of this work would have been possible without the generous support of our Covid-19 Relief Fund donors. On page 14, we thank these dedicated friends of the Club who helped us keep our doors open for those who need us most, as well as safely navigate numerous challenging obstacles in 2020.







IT TAKES A VILLAGE

In 2020, Boys & Girls Clubs of Bellevue's critical role in the lives of those who need us most was magnified like never before. And while the sustained threat of coronavirus has proven to be an unprecedented crisis, it also brought our Club community together in unimaginable, inspiring ways. The African proverb, "It takes a village to raise a child," rang true daily. We could not have made it through the year alone.

In March, our phones were ringing off the hook, with families scrambling for childcare and healthy meals, many expressing fears of losing their jobs and income. There was so much uncertainty, and our families were facing challenges unlike ever before.

Among the many challenges we saw local families facing, the most urgent and persistent was hunger.

Thousands of families depend on their local schools for daily meals, and for many children, it may be the only food they receive all day. To combat food insecurity, BGCB worked with private and public partners to provide innovative solutions and feed the community.

From the Bellevue School District helping Clubs distribute breakfast and lunch throughout the year to Microsoft and our next-door neighbors delivering meals and grocery gift cards to our Clubs in Public Housing Communities, our Club friends went above and beyond to ensure no child went hungry.

BGCB served 60,000+ meals and snacks from March-December.

We continue to be blown away by the community's commitment to do whatever it takes for our children and families. Until this crisis is over, with the community's help, we will continue to provide meals and snacks to those who need them.

Through an innovative partnership with Bellevue residents Dave and Leigh Anne Clark last spring, BGCB worked to simultaneously combat food insecurity and support our neighboring businesses.

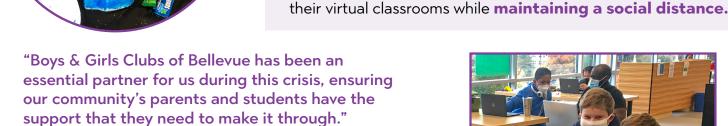
Each night, T-Mobile's magenta trucks delivered 550 meals from local restaurants Bis on Main and DELectable BBQ to our Clubs, which were typically gone in just 45 minutes. The Clark's generosity allowed us to expand our impact beyond our community's young people and provide meals to parents, families, and community members in need.

"We were proud to be associated with the incredible people at Boys & Girls Clubs of Bellevue and to provide meals to those in need. The work BGCB is doing has never been more critical to the community. It is so important we protect our future leaders, the city's children, as they navigate this highly diverse set of challenges the world is presenting them today." - Dave Clark, Amazon









When Bellevue School District announced school closures due to the pandemic, working parents and caregivers were faced with the question of how to return to work—to the hospital to care for Covid-19 patients, to the fire department to respond to emergency calls, to the grocery store to restock the shelves—and ensure their children were safe.

-Dr. Ivan Duran, Bellevue School District Superintendent

To help families with this challenge, BGCB adapted Clubs into full-day remote learning centers. With out-of-school learning and educational gaps widening, BGCB's remote learning centers ensure every child has equal access to resources, trusted mentors, and safe learning environments.

Club staff work hard to keep kids focused, field questions, and anticipate challenges with the virtual learning process.

Safety remains the Club's top priority, just as it has for nearly 70 years. A staff greets each child with a forehead thermometer to check for fevers and warm smile to check how they are navigating this crisis. Face coverings are required for all youth and staff, and handwashing occurs multiple times throughout the day. Members are also reminded how to keep their distance with markings on the floor and around their desks.



Clubs **transformed** into a series of small workspaces for classroom calls and homework. Clubs increased wireless Internet capacity and added additional classroom

infrastructure and supplies so children could safely access

REMOTE

LEARNING

CENTERS

Twins Ethan and William have been coming to the Club for more than five years, and when the pandemic hit, their mom relied on the Club for all-day care. Even with half of the day in remote school, they still love coming to the

"The Club has everything. If you want to be loud and run around, there's a place for that. But it can also be the most peaceful place in the world, where you can curl up and read a book with no noise around you. We are so glad the Club is open. We have friends here, we're safe here. It's our home away from home." -William, Club member

Most afternoons, you can find Ethan and William social-distance playing in the gym after their long remote learning day is finished. As you can see above, their masks can't hide the happiness they feel when they walk through the Club doors.

FROM CLUB MEMBER TO MENTOR







"I am so grateful to my mom for enrolling me at the Club. My experience as a Club kid drives me to provide the same support and meaningful impact BGCB had on me. BGCB is truly my home away from home."

--Nori Marines, BGCB Alumnus and current staff member

At age 8, Nori entered Boys & Girls Clubs of Bellevue's Phantom Lake Club for the first time and never looked back. In middle school, she transitioned to BGCB's Teen Center, a unique drop-in teen-only facility in the Lake Hills neighborhood which offers a safe place for teens to go when they are not in school. And in high school, she earned real-world experience as a front desk staff at the Club.

During her senior year, the Club staff nominated Nori for BGCB's Youth of the Year, which honors and celebrates inspiring teens who demonstrate outstanding leadership, service, and academic excellence. Before heading to Western Washington University, where she was accepted into a Special Education and Elementary Education dual endorsement program, she worked as a Club camp staff.

When Nori's freshman year at college was cut short due to Covid-19 regulations, she returned to her second home – The Club.

In March 2020, despite the chaos in the world around her, Nori hit the ground running when she returned to the Club to provide childcare for essential workers and healthcare professionals.

In the summer, she adjusted the kids camp activities, especially her personal favorite from when she was a member, Gaga Ball, to adhere to the new Covid-19 safety guidelines. Today, she works at our remote learning centers, ensuring all kids can learn in a safe, conducive, and supportive environment.

On any given day, you can find Nori teaching members to bake, helping a student work out a long division problem, or translating Club updates to Spanish-speaking parents—And she does this all while "smizing" in her colorful masks.



Club staff serve as teachers, counselors, mental-health aides, entertainers, cooks, coaches and more. They provide **vital services** when schools, libraries, sports, arts and other options for children have been closed due to the pandemic. They're a **lifeline to all families**, especially those that are struggling and have limited options for child care.



After joining Boys & Girls Clubs of Bellevue's board in January 2020, it didn't take long for Jane Boulware to get involved in Club activities. Within days, the experienced C-Level executive served as a judge for BGCB's Youth of the Year competition at our Lake Hills Teen Center.

When Jane walked into the Teen Center for the first time, she was blown away by the number of kids, full of energy and laughter. With so much positive energy, she was not quite prepared for the speeches that our teens presented that night. They told the story of neglect, fear, and uncertainty. They talked about the Club, not just because it was a place with their friends and community but also of the guidance they received and the hope they felt. Jane recalls one of them disclosing the Club was their "forever family." Unfortunately, shortly after the competition, Covid-19 entered the community and threatened to close this home-away-from-home for so many children and teens.

Jane doubled-down on her commitment to do whatever it takes to ensure the Club's doors stayed open to provide healthy meals, mentors, and the resources necessary throughout the Covid-19 pandemic and beyond.

Jane's incredible strategic thinking and exceptional leadership, gained from years as an outstanding marketing executive, are demonstrated at every board and committee meeting she attends. Her passion for Bellevue's youth and the Eastside is unmatched and illustrated in her ability to inspire fellow board members and BGCB staff to go the extra mile. Beginning April 2021, Jane's leadership as Board Chair will continue to guide BGCB as we work to expand our reach and deepen our impact.



Jane waves to members on her daily walk by our Downtown Club



COVID-19 RELIEF ♥ FUND

For nearly 70 years, Boys & Girls Clubs of Bellevue has navigated times of tragedy and crisis to provide safe places for kids and teens. In response to the COVID-19 pandemic, BGCB established the COVID-19 Relief Fund to enable Clubs to continue critical response work and provide services as the community emerges from this crisis.

We would like to thank the below individual, corporate, and foundation supporters who helped us keep our doors open for those who need us most with a gift of \$50 or more. With help from the community, BGCB exceeded our goal and raised just over \$3 million in operating support, which allowed us to remain open this critical year.

COVID-19 RELIEF FUND LEADERSHIP

The Ballmer Group **Bungie Foundation** Linda & Roger Kuula The Luger Family The Jim & Bet Schuler Family Foundation

INDIVIDUALS Naveen Advanapu Mike Aguis & Marcy Davidson Uwa Airhiavbere Henry Albrecht Sachal Ali Claudia Alldredge Vicki Alridge Richard Altinger Anonymous (47) Jennifer Arndt Patrick Arpin & Lisa Emerling Tom Athanases Mathieu Audouin Peter Bach Bruce Backer Leo & Marnie Backer Tom Ball Elisabeth Bagai Michael Belzer Ashley Bengston Yuval Ben-Horin Earl Benjamin Paul Bennett Tani Bennett Austin Berke Yahn Bernier Anjulee Bhalla Cameron Birge Julie Bodmer Brian & Katie Boland Steve Boni James Boshaw

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We gratefully acknowledge the following donors, who provided essential current use operating support in FY2020 through outright gifts, pledge payments, or event support. This list includes all gifts and pledges of \$500 or more between January 1 and December 31, 2020

Alison & Tim Motts

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Julie O'Neil

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John Rossmeissl

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Susan Tonkin-Jones

David Rostov

Steve Savard

Alex Slone

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Anny Suet & Michael Kong

Neimeh Shalash &

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Jacqualee Story &

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ORGANIZATIONS

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\$250.000+

The Ballmer Group State of Washington

\$100.000-\$249,999

Bungie Foundation City of Bellevue The Clubhouse Network The Jim & Bet Schuler Family Foundation Microsoft Nintendo of America The Norcliffe Foundation The Sunderland Foundation T-Mobile

\$50.000-\$99.999

Anonymous Apex Foundation The Bacon Family Foundation Eugene & Ruth Freedman Family Foundation Harnish Foundation King County King County Housing Authority Robert and Jean Reid Family Foundation School's Out Washington Seattle Foundation

\$20.000-\$49.999

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\$10.000-\$19.999

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\$2,500-\$4,999

Chicago Title Insurance Company First Tech Credit Union Ford JDL Enterprises Michaels Stores **Premier Events** Robert P Rotella Foundation Ross Dress For Less Starbucks Coffee Washington Department of Behavioral Health and Recovery

Bill & Melinda Gates Foundation CPRS. Inc. Doxa Church **Enterprise Holdings Foundation** Foushee & Associates Co., Inc. **GPMCH** Foundation International Friends School Jackson Stores Kaiser Permanente Foundation Lea Anne and Randall Ottinger Fund Michael Phelps Foundation MUFG Union Bank Foundation New York Life Foundation Vander Hoek Corporation Walmart Washington Federal Foundation

Badgley Phelps Wealth Managers

Bank of America

\$500-\$999

Yarrow Group LLC

Bellevue PTSA Council Boys & Girls Clubs of Washington State Kovacic Family Foundation Leagueside Molly Moon Old Navv Papa Johns St. Thomas Episcopal Church Sterling Realty Organization Waggener Edstrom

MATCHING GIFTS Bank of America

Boeing

Bungie **Dell Technologies** Cascade Charles Schwab Costco DST F5 Indeed Microsoft Nintendo Oracle Samsung Symetra ÚS Bank Wells Fargo

\$1.000-\$2.499

BOYS & GIRLS CLUBS OF BELLEVUE 2020 COMMUNITY REPORT 17

2020 BOARD OF DIRECTORS

Matt Rossmeissl Chair of the Board of Directors Microsoft

Jane Boulware Vice Chair of the Board of Directors Community Leader

Tim Motts
President and CEO



Pete Parsons

Dan Perrow

Kaiser Permanente

Community Leader

Nintendo of America

Community Leader

Eastside Emergency Physicians

Neimeh Shalash

DeShawn Shead

Jacqualee Jo Story

Community Leader

Nintendo of America

Washington 2 Advocates

Haven Property Management

Gloria Wildeman

Tony Williams

Dmitry Yusim

Jill Whitney

Lionfish

lcertis

David Petterson

Devon Pritchard

Rodney Ryan

Bungie

Patrick Arpin Bellevue Police Department

Pauline Bach Community Leader

Robbie Bach Community Leader

Leo Backer Washington Partners

Scott Boyd Planned Parenthood

Rich Bray Community Leader

Brian Cohrt Charles Schwab

Eileen Days Merrill Lynch

Michaelanne Ehrenberg Symetra Financial

Jenni Flinders VMware

Rosemarie Francis Francis Property group

Brian Franklin PMF Investments

Rick Freedman reACT Fitness

Ed Goines Seattle Seahawks

Paul Grutzner Arthur J. Gallagher Regina Gutierrez Amazon

Robert Harvie Heritage Bank

Tyler Hay Evergreen Gavekal

Damon Huard University of Washington

Chris Kang Perkins Coie

Michael Kneip Amazon/Bellevue High School

BJ Kuula American Capital Group

Eric Larson AIM Consulting Group

Justin Luger
JDL Enterprises

Marissa Mattson Amazon

Greg Milner Wells Fargo

John Mittenthal Mittenthal Consulting LLC

Andrew Moore Perkins Coie

Ken Nsimbi

King County Housing Authority

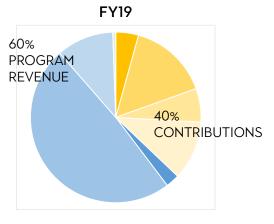
Liz Norton
Puget Sound Energy

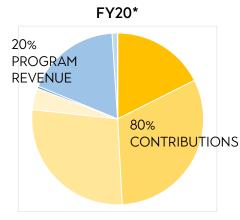
FINANCIALS

REVENUE	2019	2020*
CONTRIBUTIONS		
Individuals	\$238,398	\$1,253,646
Foundations & Corporations	\$840,829	\$2,247,271
Government Agencies	\$352,133	\$1,964,252
Events	\$618,143	\$288,728
PROGRAM REVENUE		
Membership dues	\$143,286	\$30,061
Youth Programs Fees	\$2,700,096	\$1,263,497
Rentals Fees & In-kind Gifts	\$600,325	\$73,166
Investments & Interest	\$31,241	\$680
TOTAL REVENUE	\$5,524,451	\$7,121,301
EXPENSES		
Youth Program Services	\$5,918,182	\$4,437,624
Management	\$538,711	\$398,380
Fundraising	\$274,169	\$201,710
Capital Campaign	\$55,015	\$5,040
TOTAL EXPENSES	\$6,786,077	\$5,042,754

REVENUE COMPARISON FY19 VS FY20







TOTAL ASSETS TOTAL LIABILITIES NET ASSETS \$25,652,785 \$1,751,853 \$23,900,932

*2020 finances are unaudited, Audited financials will be available on BGCBellevue.org May 2021

THANK YOU

We want to thank everyone who joined our community this year. Because you believed in us, we were able to meet the Covid-19 crisis head-on and serve a critical role for youth and families. Your contributions allowed us to lower our program fees for all families, provide more need-based scholarships, distributed 60,000+ meals to the community, and gave us the confidence to navigate uncertainty. We look forward to maintaining this momentum in 2021 so we can continue to serve those who need us most by offering safe, affordable programs for all youth.

